

Assistant General Manager – Investment Management Software & Services

Finvent, since 2001, is a regional provider of award-winning software solutions and services to the investment management industry and the exclusive solutions distributor and professional services partner of SS&C Advent Software.

Our clients span across 15+ countries and include asset managers, wealth managers, pension funds, hedge funds, family offices, fund managers, and fund administrators.

Our solutions streamline client processes for portfolio management, trading and order management, risk management & compliance, portfolio accounting, fund distribution, remote client services, performance analytics, reporting and more.

Our people is our most valuable asset: energetic, innovative thinkers who care equally about doing splendid work and providing exemplary service to clients and to one another.

The Role:

We are looking for a technically proficient and strategic **Assistant General Manager** to oversee daily operations and drive growth initiatives, with a clear pathway to advance into the CEO role. This position is ideal for a senior professional ready to engage deeply with the strategic but also with both the operational and technical aspects of the business and the sector opportunities.

Key Responsibilities:

- **Operational Leadership:** Oversee and continuously improve the efficiency and effectiveness of daily operations across sales, technical consulting, cloud services, owned product and client developments, and help desk support.
- **Client & Partner Relations:** Cultivate strong, lasting relationships with clients and key technology partners, and enhance existing client and market relationships, ensuring client satisfaction and loyalty.
- **Team Development:** Build, mentor, and empower a skilled team with an emphasis on technical expertise and outstanding client service.
- **Business Development:** Identify new opportunities for service innovation, cloud-based solutions, and potential acquisitions that complement our offerings.
- **Strategic Growth:** Direct efforts to expand SS&C Advent sales and strengthen our technical service offerings, aligned with company growth targets.
- **Financial Oversight:** Contribute to budgeting, forecasting, and performance monitoring to ensure sustained profitability.
- **Technical Excellence:** Lead the delivery of high-quality technical services, ensuring robust implementation, integration, and custom engineering for our clients.
- **Cloud & Innovation Leadership:** Spearhead initiatives to enhance cloud service offerings and integrate innovative technologies—leveraging

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Microsoft technologies, SQL database environments, and AI applications to strengthen our solutions.

- **Succession Planning:** Collaborate closely with current leadership to prepare for a smooth transition into the CEO position.

Your Profile:

- 8–10+ years of experience in investment management technology, financial software, or a closely related sector.
- Proven operational management experience, particularly experience in materializing and building sales revenues, in forming and overseeing technical and business consulting teams, as well as software engineering and IT teams.
- Strong understanding of investment management workflows and the technical demands of the sector.
- Solid hands-on experience with Microsoft technologies, SQL database environments, and an extended interest in the wealth management sector and in using AI innovation within investment management solutions.
- Demonstrated ability to manage complex technical projects and client implementations successfully.
- Strategic mindset with solid business development experience.
- Excellent leadership, communication, and interpersonal skills.
- Fluent in English and Greek; proficiency in other regional languages is an asset.
- Familiarity with SS&C Advent software is highly desirable.
- Willingness to travel occasionally within Greece and the Mediterranean region as needed.

- **Note:** This is an on-site position based in Athens.

Why Join Us?

- Become part of a well-established, respected market leader with a proven track record of success and stability.
- Lead impactful projects at the intersection of finance, technology, and b2b client services.
- Play a key role in shaping the company's next growth phase.
- Clear, supported pathway to the CEO position.
- Drive forward-thinking initiatives in the buy sector of the investment management industry.

Our Culture

At Finvent, you will find a rewarding career where you can thrive at every level. We are proud of our unique business culture, founded on the passion of our people, dedicated to the success of our clients. As a company, we reward innovation and professionalism, while we support personal development.

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We invest in our employees through offering competitive compensation and benefits, comprehensive training opportunities, and employee programs to promote a healthy work-life balance and personal well-being. Our culture thrives on teamwork and diversity. Therefore, we hope to see you bring your unique perspective and talent to Finvent and thrive with us!

CV Submission (in English) at: hr@finvent.com

CODE:AGM

All applications are confidential.

Please Respond ONLY if you comply with most Job Qualifications.

Your race, age, ethnicity or disability, gender identity and expression make no difference to Finvent. We want to attract, develop, promote, and retain the best people based only on their abilities and professional behavior.

Disclaimer: Finvent collects and processes personal data following the EU General Data Protection Regulation (GDPR). We are bound to use the information provided within your job application for recruitment purposes only and not to share this with any third parties. We will keep your resume in our database for potential future consideration. In case you want to be removed from our database you can contact us via email at hr@finvent.com.