

# Senior Market Risk Analyst & Pre-Sales Manager

Finvent, since 2001, a successful regional provider of award-winning software and services for the investment management industry and the exclusive distributor and professional services partner of SS&C Advent Software.

Our clients span across 15+ countries and include asset managers, wealth managers, Pension Funds, hedge funds, family offices, fund managers, and fund administrators. Our solutions streamline their processes for portfolio management, trading and order management, risk management & compliance, portfolio accounting, fund distribution, remote client services, performance analytics, reporting and more.

# **Description**

We are seeking a highly energetic and results oriented individual to join our Management team and to lead the pre-sales and analysis section for our proprietary risk solutions, as a Senior Market Risk Analyst & Pre-Sales Senior Consultant, in our Investment & Risk Management Software Unit. We are looking for someone to act as our risk solutions "evangelist" towards the Market.

In this role, you will help our clients across Europe, Middle East and Africa optimize business workflows, by implementing and advising on technology solutions to streamline their processes, for increased efficiencies and measured risks. Given the geographical spread of our client base, this role is ideal for candidates who are flexible in terms of travelling (when needed), and enjoy exploring different cultures and business practices across the globe. This is a full time, Athens-based, position and requires international travel up to 20% of your time.

This is a unique opportunity to blend your financial industry knowledge with technology skills, in a vibrant, international work environment. You get to tap into the knowledge of leading financial institutions as well as our experienced team, to learn and develop skills that will ultimately help you progress your career, and grow a solid network within the fintech industry.

### Responsibilities

- Represent the Finvent Risk team (KR Team) within 3<sup>rd</sup> party partner organizations providing knowhow on product features, support product demonstrations and assist teams in client acquisitions in EMEA and USA regions.
- Additional typical tasks may include investment portfolio-risk analysis, business requirement specification and data-conversion, specification of custom deliverables, system testing, user training and client communication.
- You will be the one of the leading internal advisors on potential enhancements to clients' technology stack and processes.
- Contribute to senior strategic and service review meetings with clients as necessary.
- Build and maintain good working relationships with clients as well as internal teams and partners, and handle issues related to any aspect of the services provided.
- Research, analyze and specify new software functionality (market, credit, and regulatory compliance), based on established or newly developed quantitative methods in finance and/or regulatory requirements.



#### **Qualifications & Skills**

- 2-4+ years of market risk, relevant work experience, in a bank, consulting, asset management or financial software entities.
- Strong knowledge and working experience of SQL relational database, ability to write SQL queries. Good knowledge of Matlab, as well as LATEX, is preferred.
- A Master's degree in (risk management or financial mathematics) with exposure to financial mathematics or financial engineering is preferred.
- Successful acquisition of Advent Software certification, over the medium term, is a requirement for this position
- Ability to work independently as well as with others in a team environment.
- Excellent verbal and written communication skills in English and Greek is required. Communication skills in additional European languages skills are very desirable.
- A Holder of a European passport or EU Working Visa is required
- Enjoy employment in a multi-lingual, international, team-working environment.

# **Benefits**

On top of challenging work and a competitive salary, we are offering:

- Competitive salary and bonus payment plans
- Private health & medical insurance plan
- International product certification and continuous training programs
- International travel and global professional experience as well as working flexibility
- Become part of a mission-driven team which constantly learns and improves
- Be part of a socially responsible entity and with a group of like-minded people

Your race, age, ethnicity or disability, gender identity and expression make no difference to Finvent. We want to attract, develop, promote and retain the best people based only on their abilities and professional behavior.

All applications are confidential.

Please Respond ONLY if you comply with most Job Qualifications

Disclaimer: Finvent collects and processes personal data in accordance with the EU General Data Protection Regulation (GDPR). We are bound to use the information provided within your job application for recruitment purposes only and not to share these with any third parties. We will keep your resume in our database for potential future consideration. In case you want to be deleted from our database you can contact us via email at <a href="https://example.com">https://example.com</a> In case you want to be deleted from our database you can contact us via email at <a href="https://example.com">https://example.com</a>